

NEWSRELEASE



Release Date: 22 February 2007

Ref No: 15590--JCL-PR

CONTACT: Anna Lawlor
anna.lawlor@jci.com
+44 (0) 1252 451033

FOR IMMEDIATE RELEASE

Rebecca Whiter
rwhiter@camarguepr.com
+44 (0) 1242 577277

CORENET RECOGNISES JOHNSON CONTROLS FOR INNOVATION IN REAL ESTATE

Johnson Controls has won the Innovation in Real Estate Award at CoreNet Global UK's Corporate Real Estate Awards, for its highly successful VISIBLE Living Lab technology; a revolutionary Real Time Occupancy Tool.

Shaping the future of workspace management, Johnson Controls' innovative technology was recognised for its pioneering concept that measures and records how space is occupied in real time; how users interact within it; and how space can be best designed to meet the aims and objectives of the occupier. The VISIBLE Living Lab technology captures and records the way users occupy buildings in real time by tracking employee movements using a radio frequency ID smart tag.

Graham Brown, Director of Group Real Estate at Orange and Chair of the Judging Panel, said: "Every year the calibre of the nominations seems to improve, giving the judging panel a real challenge of selecting a short list and eventual winner."

Commenting on the award win, Marie Puybaraud, Programme Director at Johnson Controls Global WorkPlace Solutions EMEA, said: "We are delighted that our innovation has been recognised with this prestigious award. Johnson Controls Global WorkPlace Solutions has been responding to needs of our clients and the market through investment in R&D. The VISIBLE Living Lab is a product of this

investment. Our objective is to deliver - through active technology - an intelligent, analytical and graphical assessment of the efficiency and effectiveness of the layout and utilisation of today's workspaces. Ultimately, this technology helps us to identify space utilisation improvements that increase productivity and reduce the total cost of ownership for our customers."

Johnson Controls Global WorkPlace Solutions and the University of West of England (UWE) worked together under the 'Facilities Innovation Programme' to undertake intensive research involved in the creation of the VISIBLE Living Lab. Working in partnership with SCEMTEC Johnson Controls has developed a made-to-measure solution for its customers.

Rick Bertasi, Vice President of Global WorkPlace Solutions EMEA, commented, "Investment in innovations like this increase Johnson Controls' ability to meet our customers' needs. By working with, and listening to, customers with significant property portfolios, we can better support their strategic agendas. The Facilities Innovation Programme provides us with a unique, focused research programme in these areas. The VISIBLE Living Lab can save corporate clients 20 to 30% of their occupancy costs. It will do for occupancy what LEAN programmes have done for manufacturing and inventory management."

For more information on Johnson Controls visit the website www.johnsoncontrols.com and the Facilities Innovation website www.facilitiesinnovation.co.uk.

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Issued on behalf of Johnson Controls

For further information, please contact Rebecca Whiter on 01242 577 277

E: rwhiter@camarguepr.com

Camargue House, Wellington Road, Cheltenham, Glos GL52 2AG

Editor's Notes

Photo Caption (from left to right)

Jeremy Vine (BBC Presenter), Rick Bertasi (Vice President and General Manager, Global Workplace Solutions EMEA) and John Spencer (Chief Executive, MWB Business Exchange Plc)

Johnson Controls

Johnson Controls is the world's largest global real estate and facilities management business offering a single-source for real estate portfolio management, design and project management, strategic consulting, energy and facilities management services. With more than 11,500 employees located in 350 locations across over 50 countries, serving real estate portfolios and managing facilities of approximately 1.5 billion square feet, Johnson Controls was recently named one of the Global Outsourcing 100 by the International Association of Outsourcing Professionals (IAOP).

Johnson Controls is a global leader in automotive experience, building efficiency and power solutions. The company provides innovative automotive interiors that help make driving more comfortable, safe and enjoyable. For buildings, it offers products and services that optimise energy use and improve comfort and security. Johnson Controls also provides batteries for automobiles and hybrid electric vehicles, along with systems engineering and service expertise. Johnson Controls (NYSE: JCI) has 136,000 employees in more than 1,000 locations serving customers in 125 countries. Founded in 1885, the company is headquartered in Milwaukee, Wisconsin. Its sales for 2006 fiscal year totalled \$32.2 billion. For additional information, please visit www.johnsoncontrols.com.

Facilities Innovation Programme

The Facilities Innovation Programme (FIP) was created in 2002 to develop and promote leading edge research, providing a strong platform for innovation by researching workplace issues faced by global corporations. As the only programme of its kind in the UK, the Facilities Innovation Programme (FIP) draws together expertise from across the industry to develop and promote leading edge research in facilities management.

Established in 2002 by Johnson Controls and in full collaboration with academic and corporate partners in the UK and the US, the FI programme is able to reach and influence a whole range of academic and corporate clients and to establish itself as a leader in property and FM research. This partnership provides a strong platform for innovation and promotes research activities and excellence. As well as providing opportunities for disseminating knowledge it acts as a forum for discussing workplace and property issues and emerging solutions. For additional information, please visit www.facilitiesinnovation.co.uk.

SCEMTEC

SCEMTEC AUTOMATION was founded in 1996 and employs 15 engineers and developers, based in Velbert, Germany. SCEMTEC AUTOMATION focuses on Active Transponder Electronic Development, product development, Engineering and Software Development combined in the latest product line: "LOC- locate solution".

SCEMTEC AUTOMATION developed the LOC-Radio systems and Automotive systems for Volvo-Keys, Daimler, Mercedes, DC, VW, AUDI, Bentley, Porsche, Opel etc. SCEMTEC AUTOMATION is a company dealing with the newest tracking and sensor technology focused on innovative active long-range transponder technology and MEMS (Mico-Electro-Mechanical Systems). The intelligent

embedded systems developed by SCEMTEC AUTOMATION are based on these innovative LOC products and can be operated wirelessly, thus giving the opportunity to provide our customers with innovative contact-less locating, safety, logistic and measurement systems.

Their intelligent embedded LOC sensor systems are capable of acquiring the positions of people and assets in buildings.

This information is the backbone of the newest security systems for example in hospitals, banks, tunnels, industrial buildings and schools.

The LOC-Technology of SCEMTEC AUTOMATION let you know what happens in your facility.

<http://www.locatesolution.de> <http://scemtecautomation.de>

CoreNet Global UK

- CoreNet Global UK is part of CoreNet Global, the world premier association for corporate real estate and related professionals. CoreNet Global UK seeks to support, inform and educate best practice in corporate real estate to meet the occupational needs of businesses in the UK.
- The UK Chapter is the second largest chapter worldwide and comprises approximately 50% end user members.
- CoreNet Global UK's Corporate Real Estate Awards took place at Old Billingsgate on Thursday 8th February 2007. The sell-out event, hosted by BBC presenter Jeremy Vine, attracted over 800 guests and raised over £5,000 for CRASH, the construction and property industry charity for the homeless. Awards were presented for the following: Corporate Real Estate Executive of the Year, Corporate Real Estate Partner of the Year, Innovation in Real Estate and Sustainability. For the sixth year running Nelson Bakewell joined forces with CoreNet Global UK to sponsor the annual student essay competition. The winner was announced at the event and the winning essay was published in Estates Gazette on 10.02.07.
- CoreNet Global UK members benefit from a global research based service. A global industry-wide research databank, research-led, accredited educational courses and a programme of social and issues-led events not only facilitate career development, but also enable members to network, share experiences and exchange ideas with like-minded individuals. It is this global covenant, along with the research-led approach that differentiates the CoreNet Global UK Chapter from other UK industry associations such as the RICS, BCO and RIBA.

For further information on CoreNet Global UK, please contact:

Jo Shepherd, M&N Associates

Tel: 020 7831 0534, Mobile: 07718 560361

E-mail: j.shepherd@mnassociates.co.uk